Pimpri Chinchwad Education Trust's
S.B. PATIL COLLEGE OF SCIENCE & COMMERCE, RAVET
Sr. no. 110, Gate No 1, Ravet, Pune- 412101
www.sbpatilcollege.com, email-sbpc.science@gmail.com
UDISE NO: 27252001412 College Index No: J.11.16.066

	ACA/DI/37	**Teaching Plan (A. Y. 2026-27)**	**Academic Year: 2026-27**		
	Rev : 00		**Class : XII Commerce**		
		Subject : Organisation of Commerce & Management			
		SUBJECT CODE : 51			
Ch	**Topic**	**Subtopic in Details**	**Planned Date of Commencing Topic**	**Actual date of commencing topic**	**Media/Teaching Aid/ Teaching aid used**
	Revision of 11th std.	Question paper pattern &,syllabus to be discussed & dictated.	6/4/2026	6/4/2026	Black board
		Revision of Introduction to Management 11th std syllabus ppt presentation to be	7/4/2026	7/4/2026	Black board
		Revision of Introduction to Management 11th std syllabus ppt presentation to be completed..	8/4/2026	8/4/2026	Black board
		Principles of management introduction, meaning, definition, nature introduction few points to be started.	9/4/2026	9/4/2026	Black board
		Nature of management to be completed	10/4/2026	10/4/2026	Black board
		Significance of management principles to be started	11/4/2026	11/4/2026	Black board
		Significance of management principles to be completed.	13/4/26	13/4/26	Black board
		Theories of Management.	15/4/26	15/4/26	Black board
		Henry Fayol , introduction,principles to be started.	16/4/26	16/4/26	

Ch: 1	**Principles of Management**	Henry Fayol , introduction,principles to becontinued.	17/4/26	17/4/26	Black board
		Henry Fayol , introduction,principles to becompleted.	20/4/26	20/4/26	
		F.w. Taylor principle of scientific management few points to be started.	21/4/26	21/4/26	Black board
		F.w. Taylor principle of scientific management few points to be completed.	22/4/26	22/4/26	
		Techniques of scientific management to be started.	23/4/26	23/4/26	Black board
		Techniques of scientific management to be completed.	24/4/26	24/4/26	Black board
		Revision of the lesson, doubts solved, exercised discussed, h.w. assignments to	25/4/26	25/4/26	Discussion
		Revision Case study, justify dictation	27/4/26	27/4/26	Projector
		Revision Case study, justify dictation	28/4/26	28/4/26	Projector
		Revision Case study, justify dictation	29/4/26	29/4/26	Projector
		Revision Case study, justify dictation	30/6/26	30/6/26	Projector
Ch: 2	**Functions of Management**	Introduction, definition of management,	4/5/2026	4/5/2026	Black board
		Planning meaning, definition, functions to be started.	5/5/2026	5/5/2026	Black board
		Revision of Planning functions of last lecture & rest points to be completed.	6/5/2026	6/5/2026	Black board
		Organizing introduction, meaning, definition & functions to be started.	7/5/2026	7/5/2026	Black board
		Organizing functions to be completed.	8/5/2026	8/5/2026	Black board
		Staffing introduction, meaning, definition & functions to be started.	9/5/2026	9/5/2026	Black board
		Staffing functions to be completed.	1/6/2026	1/6/2026	Black board
		Directing introduction, meaning, definition & functions to be started.	2/6/2026	2/6/2026	Black board
		Directing functions to be completed.	3/6/2026	3/6/2026	Black board

Ch: 2	**Functions of Management**	Co-Ordinating introduction, meaning, definition & functions to be started.	4/6/2026	4/6/2026	Black board
		Co-Ordinating functions to be completed.	5/6/2026	5/6/2026	Black board
		Controlling introduction, meaning, definition & functions to be started.	8/6/2026	8/6/2026	Black board
		Controlling functions to be completed.	9/6/2026	9/6/2026	Black board
		Revision of the lesson, doubts solved, exercised discussed, h.w. assignments to be given.	10/6/2026	10/6/2026	Discussion
		Revision Case study, justify dictation	11/6/2026	11/6/2026	Projector
		Revision Case study, justify dictation	12/6/2026	12/6/2026	Projector
		Revision Case study, justify dictation	13/6/26	13/6/26	Projector
		Revision Case study, justify dictation	15/6/26	15/6/26	Projector
Ch: 4	**Business Services.**	Introduction, meaning, definition,& features of services, Business services to be completed.	16/6/26	16/6/26	Black board
		Types of Banks points to be started.	17/6/26	17/6/26	Black board
		Types of Banks points to be completed.	18/6/26	18/6/26	Black board
		Functions of Commercial banks :A] Accepting Deposits all points to be started.	19/6/26	19/6/26	Black board
		Functions of Commercial banks :A] Accepting Deposits all points to be completed..	22/6/26	22/6/26	Black board
		Functions of commercial banks : B] Secondary functions to be started.	23/6/26	23/6/26	Black board
		Functions of commercial banks : B] Secondary functions to becompleted..	24/6/26	24/6/26	Black board
		E-banking & its elements to be completed.	25/8/26	25/8/26	Black board
		Principles of Insurance to be started.	26/6/26	26/6/26	
		Principles of Insurance to be completed	27/6/26	27/6/26	Black board

Types of Life Insurance, meaning, Types of life Insurance policies to be started.	29/6/2026	29/6/2026	
Types of Life Insurance, meaning, Types of life Insurance policies to be completed.	30/6/2026	30/6/2026	
Marine Insurance meaning,Types of policies to be started.	1/7/2026	1/7/2026	
Marine Insurance meaning,Types of policies to be completed.	2/7/2026	2/7/2026	Black board
Types of Fire Insurance meaning, Types of policies started.	3/7/2026	3/7/2026	
Types of Fire Insurance meaning, Types of policies completed.	6/7/2026	6/7/2026	Black board
Revision for UT 1	7/7/2026	7/7/2026	Black board
Revision for UT 1	8/7/2026	8/7/2026	Black board
Revision for UT 1	9/7/2026	9/7/2026	Black board
Revision for UT 1	10/7/2026	10/7/2026	Black board
Revision for UT 1	11/7/2026	11/7/2026	Black board
Discussion of UT 1 & paper solving in the class.	16/7/2026	16/7/2026	Black board
Transport meaning, modes, advantages & dis-advantages to be completed.	17/7/26	17/7/26	Black board
Warehousing types of warehouse to be started.	20/7/26	20/7/26	Black board
Warehousing types of warehouse to be completed	21/7/26	21/7/26	Black board
Communication its types to be completed.	22/7/26	22/7/26	Black board
Money Remittance Services, Retail services & modern means of	23/7/26	23/7/26	Black board
Revision Case study, justify dictation	24/7/26	24/7/26	Projector
Revision Case study, justify dictation	25/7/26	25/7/26	Projector
Revision Case study, justify dictation	27/7/26	27/7/26	Projector

CH:8	Marketing	Introduction , meaning,definition, concept of market.	28/7/26	28/7/26	Black board
		Types of Market, to be started.	29/7/26	29/7/26	Black board
		Types of Market, to be completed.	30/7/26	30/7/26	Black board
		Importance of Marketing : A] Importance of Marketing to the society to be done.	31/7/26	31/7/26	Black board
		B] Importance of Marketing ti the firm : to be completed.	3/8/2026	3/8/2026	Black board
		C] Importance of Marketing to the Consumers.	4/8/2026	4/8/2026	Black board
		Functions of Marketing few points to be started.	5/8/2026	5/8/2026	Black board
		Functions of Marketing few points to be completed.	6/8/2026	6/8/2026	Black board
		Marketing Mix to be completed.	7/8/2026	7/8/2026	Black board
		Revision of the lesson ,doubts solved , excersied discussed ,h.w. assignmnets to be given.	10/8/2026	10/8/2026	Discussion
		Revision Case study, justify dictation	11/8/2026	11/8/2026	Projector
		Revision Case study, justify dictation	12/8/2026	12/8/2026	Projector
		Revision Case study, justify dictation	13/8/2026	13/8/2026	Projector
Ch:7	Consumer Protection	Introduction ,meaning , need & consumer protection to be completed.	14/8/26	14/8/26	Blackboard
		Rights of consumers remaining points to be started.	17/8/26	17/8/26	Blackboard
		Rights of consumers remaining points to be completed.	18/8/26	18/8/26	Blackboard
		Responsibilities of consumer to be completed.	19/8/26	19/8/26	Blackboard
		Ways & means of consumer protection.	20/8/26	20/8/26	Blackboard
		Consumer protection Act 2019, District to be completed.	21/8/26	21/8/26	Blackboard

		Consumer protection Act 2019, State to be completed.	22/8/26	22/8/26	Blackboard
		Consumer protection Act 2019, National to be completed.	24/8/26	24/8/26	Blackboard
		Role of Consumer Organisation & NGO to be completed.	25/8/26	25/8/26	Blackboard
		Revision of the lesson ,doubts solved, exercised discussed, h.w, assignmnets to be given.	26/8/26	26/8/26	Discussion
		Revision Case study, justify dictation	27/8/26	27/8/26	Projector
		Revision Case study, justify dictation	29/8/2026	29/8/2026	Projector
		Revision Case study, justify dictation	31/8/26	31/8/26	Projector
		Revision Case study, justify dictation	1/9/2026	1/9/2026	Projector
CH :6	**Social Responsibilities of Business**	Introduction, Concept of Social responsibility, Definitions.	2/9/2026	2/9/2026	
		Need for Social Responsibility to be started	3/9/2026	3/9/2026	
		Need for Social Responsibility to be completed..	4/9/2026	4/9/2026	
		Responsibilities towards Owners to be started.	7/9/2026	7/9/2026	
		Responsibilities towards Owners to be completed.	8/9/2026	8/9/2026	
		Responsibilities towards Investors to be completed.	9/9/2026	9/9/2026	
		Responsibilities towards Employees to be started.	10/9/2026	10/9/2026	
		Revision of UT 2	11/9/2026	11/9/2026	
		Revision of UT 2	12/9/2026	12/9/2026	
		Revision of UT 2	15/9/26	15/9/26	
		Revision of UT 2	16/9/26	16/9/26	
		Revision of UT 2	17/9/26	17/9/26	
		Revision of UT 2	21/9/26	21/9/26	
		Revision of UT 2	22/9/26	22/9/26	

		Revision of UT 2	23/9/26	23/9/26	
		Revision of UT 2	24/9/26	24/9/26	
		Discussion of UT 2 & paper solving in the class.	30/9/26	30/9/26	
		Business Ethics, concept, Definitions,Features to be completed.	1/10/2026	1/10/2026	
		Moral & Social values to be completed.	5/10/2026	5/10/2026	
		CSR Introduction, Meaning , Definitions, Scope to be completed.	6/10/2026	6/10/2026	
		CSR committee, Activities Allocation of funds, to be completed.	7/10/2026	7/10/2026	
		Revision of the lesson, doubts solved, exercised discussed, h.w. assignments to be given.	8/10/2026	8/10/2026	
		Revision Case study, justify dictation	9/10/2026	9/10/2026	
		Revision Case study, justify dictation	10/10/2026	10/10/2026	
		Revision Case study, justify dictation	12/10/2026	12/10/2026	
		Revision Case study, justify dictation	13/10/26	13/10/26	
		Revision Case study, justify dictation	14/10/26	14/10/26	
		Revision Case study, justify dictation	15/10/26	15/10/26	
	REVISION FOR TERM EXAM	Revision of Term exam	16/10/26	16/10/26	
		Revision of Term exam	19/10/26	19/10/26	
		Revision of Term exam	21/10/26	21/10/26	
		Revision of Term exam	22/10/26	22/10/26	
		Revision of Term exam	23/10/26	23/10/26	
		Revision of Term exam	24/10/26	24/10/26	
		Revision of Term exam	26/10/26	26/10/26	
		Revision of Term exam	27/10/26	27/10/26	
		Revision of Term exam	28/10/26	28/10/26	
		Revision of Term exam	29/10/26	29/10/26	
		Discussion ofTerm exam& paper solving in the class.	6/11/2026	6/11/2026	

Ch:5	**Emerging Modes of Business**	Introduction ,meaning,scope of e-business ,to be completed.	23/11/26	23/11/26	Blackboard.
		Benefits & limitations of e- business.	25/11/26	25/11/26	Blackboard.
		Online transaction to be completed.	26/11/26	26/11/26	Blackboard.
		Outsourcing introduction,meaning,ex,needs ,advantages ,disadvantages of	27/11/26	27/11/26	Blackboard.
		BPO to be completed.	28/11/26	28/11/26	Blackboard.
		KPO to be completed.	30/11/26	30/11/26	Blackboard.
		LPO to be completed.	1/12/2026	1/12/2026	Blackboard.
		Revision of the lesson, doubts solved, exercised discussed, h.w. assignments to be given.	2/12/2026	2/12/2026	Blackboard.
		Revision Case study, justify dictation	3/12/2026	3/12/2026	Blackboard.
		Revision Case study, justify dictation	4/12/2026	4/12/2026	Blackboard.
Ch:3	**Entrepreneurship Development.**	Entrepreneurship Development to be	7/12/2026	7/12/2026	Blackboard.
		Start Up India to be completed.	8/12/2026	8/12/2026	Blackboard.
		Stand Up India to be completed.	9/12/2026	9/12/2026	Blackboard.
		Agro Tourism to be completed.	10/12/2026	10/12/2026	Blackboard.
		Revision Case study, justify dictation	11/12/2026	11/12/2026	Projector

Mrs. Swati V. Gavasane
SUBJECT TEACHER

Mr. S.N.Patil
PRINCIPAL